## Message Text

UNCLASSIFIED

PAGE 01 LAGOS 07237 121529Z ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W

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R 121420Z JUN 78 FM AMEMBASSY LAGOS TO USDOC WASHDC INFO SECSTATE WASHDC 8894 AMCONSUL KADUNA

**UNCLAS LAGOS 07237** 

E.O. 11652: N/A

TAGS: BPRO, BTFOL, NI

SUBJECT: NIGERIAN CIVIL ENGINEERING FIRM TO ESTABLISH US BASED BUYING OFFICE

- 1. MR. O.A. SONDE, DIRECTOR, EDNOS ENGINEERING WORKS, SEEKS INFORMATION ON STEPS NECESSARY TO ESTABLISH NON-PROFIT, LIAISON OFFICE IN U.S. PRINCIPAL PURPOSE WOULD BE PURCHASING AND MONITORING NEW DEVELOPMENTS IN THE BUILDING TRADES. CLAIMED ANNUAL SALES OF DOLS 400,000 BASED ON RESALE OF CONSTRUCTION MATERIALS FROM EUROPE. RECENT TRIP TO US BY SONDE CONVINCED HIM THAT QUOTE ONE IS THROWING MONEY AWAY RELYING ON NIGERIAN IMPORTERS AND EUROPEAN GOODS UNQUOTE. HE SAYS OFFICE WOULD BE MANNED BY TWO US NATIONALS WITH ONE DOING A GREAT DEAL OF TRAVELING. WTDR UNDERWAY.
- 2. ACTION REQUESTED: PLEASE PROVIDE INFO ON ESTABLISHING SUCH AN OFFICE BY JUNE 26 FOR ONWARD TRANSMISSION TO SONDE.

  WYMAN

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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Subject: NIGERIAN CIVIL ENGINEERING FIRM TO ESTABLISH US BASED BUYING OFFICE

TAGS: BPRO, BFOL, NI

To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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